

Exciting Commercial Opportunities at CSIA

No.	TERM INAL	LOCATION	AREA sq.m	FORMAT	Description	Contact Person
1	T - 1A	Bus Lounge-gate (8-10)	12	Retail	The space is located at the Bus Lounge (gate 8-10) of Terminal - 1A with a splendid airside view. This passenger waiting area after crossing security check; is ideal for impulse purchasing. The categories which would do well in this area would be music/movie CD's, DVD'S, Souvenirs, toys, chocolates etc.	Neetika Brar Email: neetika.brar@gvk.com Contact No: (22)26264603\66852063
2	T - 1A	Gate 1&4	23.5	Retail	The area is located in the mezzanine floor of Terminal 1A. The area is ideal for the passengers interested in last minute shopping/impulse purchases before boarding. The retailers who would want to attract passengers with their retail offerings can be Toy/Gifts, souvenirs, shoe brands, Music, Books etc.	Neetika Brar Email: neetika.brar@gvk.com Contact No: (22)26264603\66852063
3	T-1A	Departure-landside	10	F&B	This location is in line of vision of the drop off points. It's the first hit in terms of F&B and accessible to city side traffic as well. Proposed concept: Sweets/Gift shop	Antara Goswami Email: Antara.Goswami@gvk.com Contact No: (22)26264603\66852063
4	T-1B	counters after arrival exit	3	Facility-Hotel facilitation	Since this area is in the Arrival ,hotels will have the benefit of providing service to the passengers which will start from the airport itself and it is an ideal location for facilitation /receiving pre-booked guests for different hotels	Kavita Tiwari Email: Kavita.Tiwari@gvk.com Contact No: (22)26264603\66852063
5	T-2BC	Arrival Plaza	12.5	F&B	Lucrative for your business as it is a prime location to which the disembarking passengers, visitors and the area has an access to the city-side. One stop solution to the arriving passengers - a car, a hotel room, a gift for friends and a snack. The concept is a necessity for the visitors; considering the long and frequent delays. It is a plug & play concept where the kiosks are constructed and readily furnished for use unless you need customized operational space or additional furniture.	Neetika Brar Email : neetika.brar@gvk.com. Contact No: (22)26264603\66852063

6	T-2BC	Arrival Plaza	12	F&B	<p>Lucrative for your business as it is a prime location to which the disembarking passengers, visitors and the area has an access to the city-side. One stop solution to the arriving passengers - a car, a hotel room, a gift for friends and a snack. The concept is a necessity for the visitors; considering the long and frequent delays. It is a plug & play concept where the kiosks are constructed and readily furnished for use unless you need customized operational space or additional furniture.</p>	<p>Neetika Brar Email: neetika.brar@gvk.com. Contact No: (22)26264603\66852063</p>
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8	T-2BC	Arrival Plaza	10	F&B	<p>Lucrative for your business as it is a prime location to which the disembarking passengers, visitors and the area has an access to the city-side. One stop solution to the arriving passengers - a car, a hotel room, a gift for friends and a snack. The concept is a necessity for the visitors; considering the long and frequent delays. It is a plug & play concept where the kiosks are constructed and readily furnished for use unless you need customized operational space or additional furniture.</p>	<p>Neetika Brar Email: neetika.brar@gvk.com. Contact No: (22)26264603\66852063</p>
9	T-2BC	Arrival Corridor (Counter No- 6)	5	Facility-hotel facilitation	<p>Since this area is in the Arrival ,hotels will have the benefit of providing service to the passengers which will start from the airport itself and it is an ideal location for facilitation /receiving pre-booked guests for different hotels</p>	<p>Kavita Tiwari Email: Kavita.Tiwari@gvk.com Contact No: (22)26264603\66852063</p>
10	T-2C	Grid No (123-122)- formerly proposed MIAL VIP entry	5	F&B	<p>This location is in line of vision of the drop off points. Easily accessible to passengers entering the airport and accessible to city side traffic as well. Proposed concept: Kathi rolls</p>	<p>Antara Goswami Email: Antara.Goswami@gvk.com Contact No: (22)26264603\66852063</p>

11	T-2C	Grid no- (110-109)- Departure kerbside	8	F&B	This location is in line of vision of the drop off points. Easily accessible to passengers entering the airport and accessible to city side traffic as well. Proposed concept: Juice /Beverages	Antara Goswami Email: Antara.Goswami@gvk.com Contact No: (22)26264603\66852063
12	T-2C	Grid No (104- 103)- Departure kerbside	5	Facility: ATM/ Phone facility	This location is in line of vision of the drop off points. Easily accessible to passengers entering the airport and accessible to city side traffic as well. For Passengers/ their relatives who would require urgent cash, an ATM would be an ideal facility for this location.	Neetika Brar Email: neetika.brar@gvk.com Contact No: (22)26264603\66852063
13	T-2B	Grid No (93-92) Departure kerbside	8	F&B	This location is in line of vision of the drop off points. Easily accessible to passengers entering the airport and accessible to city side traffic as well. Proposed concept: Chocolates/sweets	Antara Goswami Email: Antara.Goswami@gvk.com Contact No: (22)26264603\66852063
14	T-2B	Right of Grid no- 69, Departure kerbside	9	Facility- ATM	This location is in line of vision of the drop off points. Easily accessible to passengers entering the airport and accessible to city side traffic as well. For Passengers/ their relatives who would require urgent cash, an ATM would be an ideal facility for this location.	Neetika Brar Email: neetika.brar@gvk.com Contact No: (22)26264603\66852063

Mumbai International Airport Pvt Ltd

LIST OF INFORMATION REQUIRED

Date :

A. Description of Company	
1. Name of the organization	
2. Year of Inception	
3. Nature of the establishment (Partnership/Proprietorship/Ltd. company)	
4. Name of Promoters with shareholding pattern	
5. Business Experience	
a. Number of Outlets at other airports in India (if any)	
b. Number of Outlets in the city	
6. Formats operational (Name of the formats with details)	
7. Product Categories	
8. Any other relevant information	
B. Description of Space/Location	
1. Terminal (1A/1B/2BC)	
2. Landside/Terminal Building	
3. Area required	
4. Proposed Brand & Format	
5. Utilities required (Electricity/Water/IT services/others)	
6. Attach actual photo of the store/ concept image of the store	
7. Additional requirement (if any)	

Documents to be attached:

1. All the relevant documents under the Category A (Point1-6) needs to be attached.
2. For Formats and Product categories attach relevant Brochures
3. Balance sheet, Profit/Loss – For 3 yrs
4. Sales - Existing and projected – Per month for 2 yrs